

Corporate Presentation



About Clover Infotech

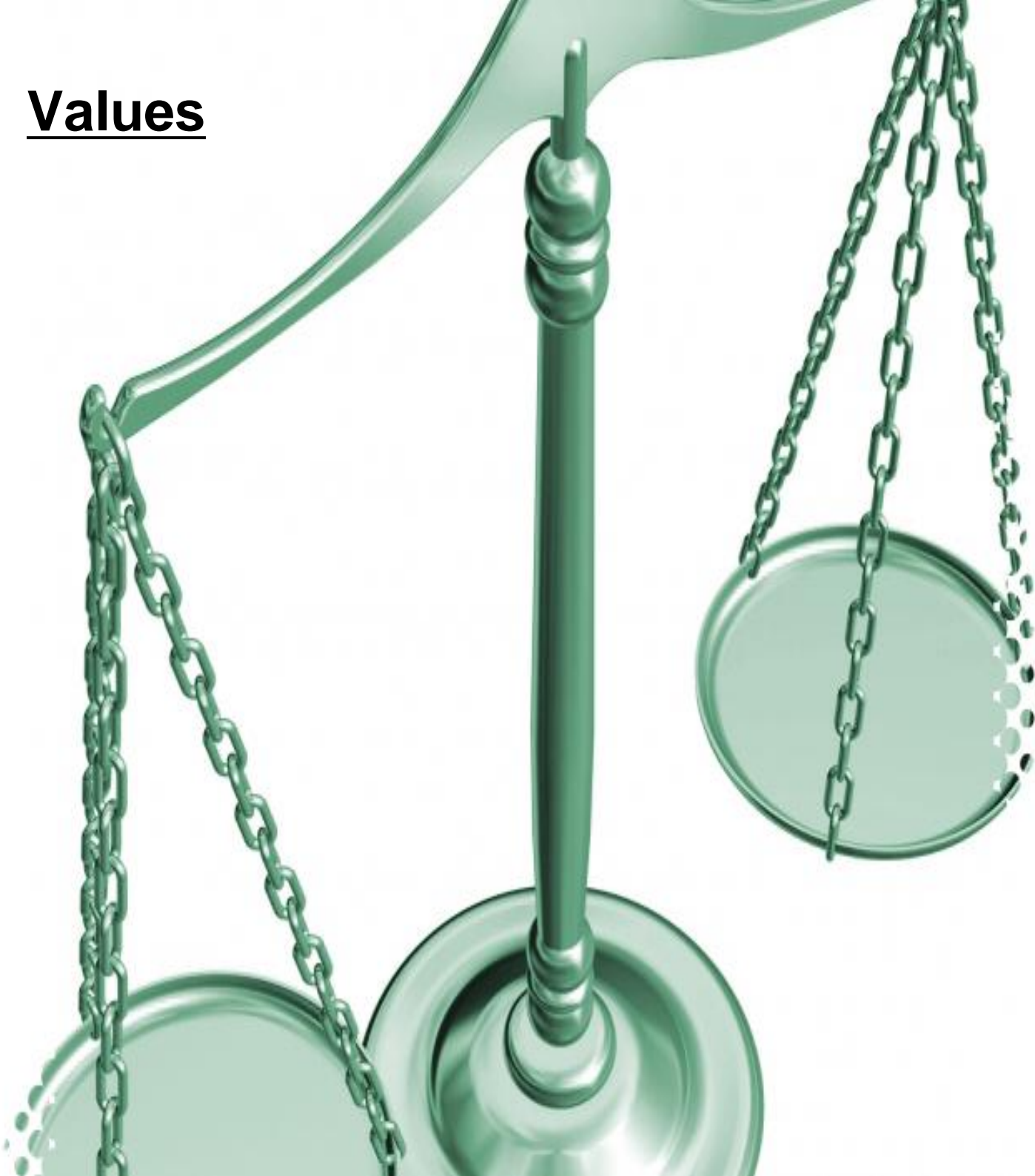
- Founded in 1994
- An ISO 27001 certified company
- Mission to provide technology Services to enterprise customers
- Successful partnership with Oracle over 12 years
- Provides end-to-end support, development and deployment services in Oracle, Microsoft and IT Infrastructure
- Experience in managing enterprise customers over last 10 years in various verticals such as Financials, Telecom, Services
- Offices in Western and Southern India
- More than 100 customers, 150 consultants, 100 Application support engineers

Mission

To be the leading provider of reliable and consistent technology services that enable our clients achieve a competitive edge

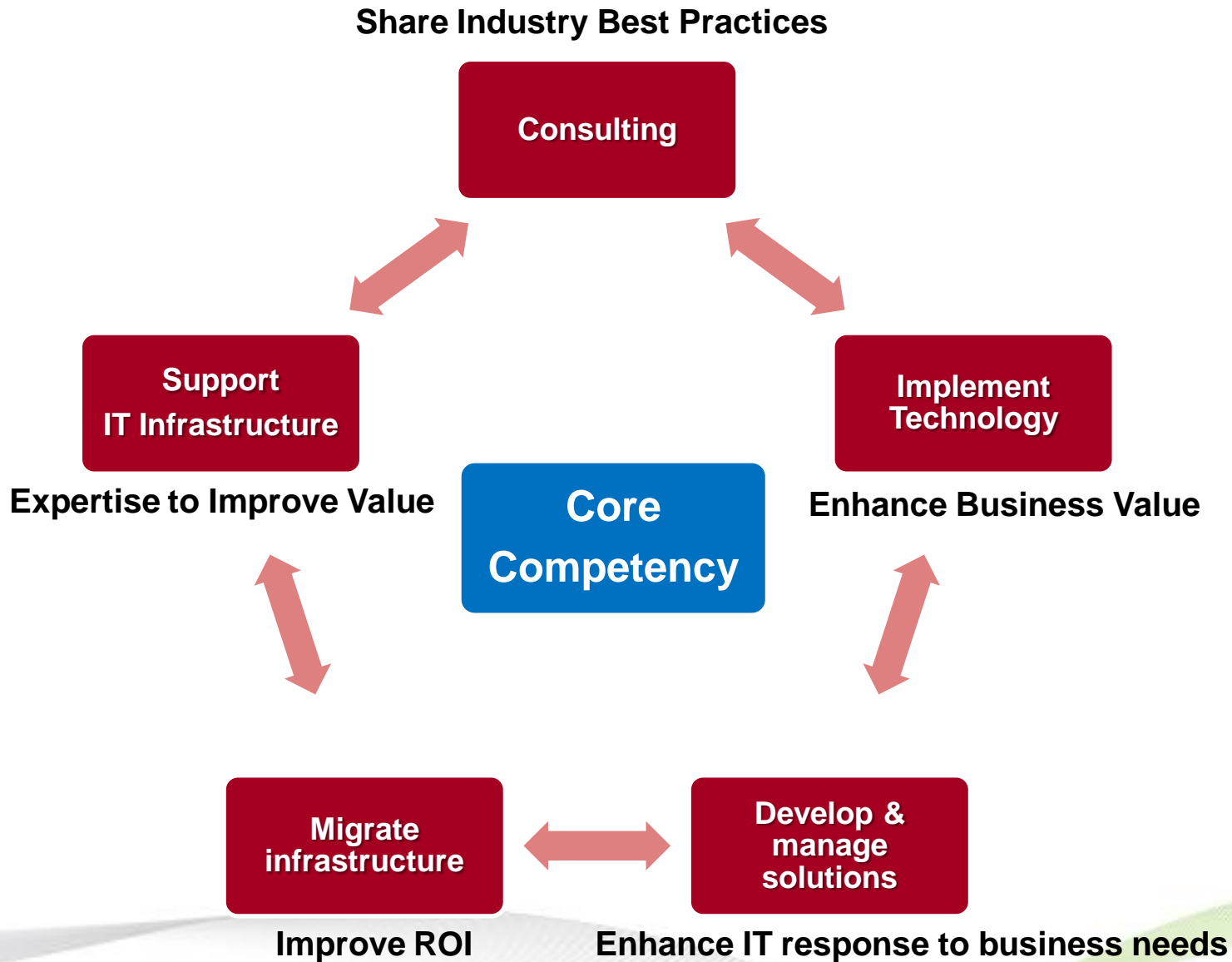


Values

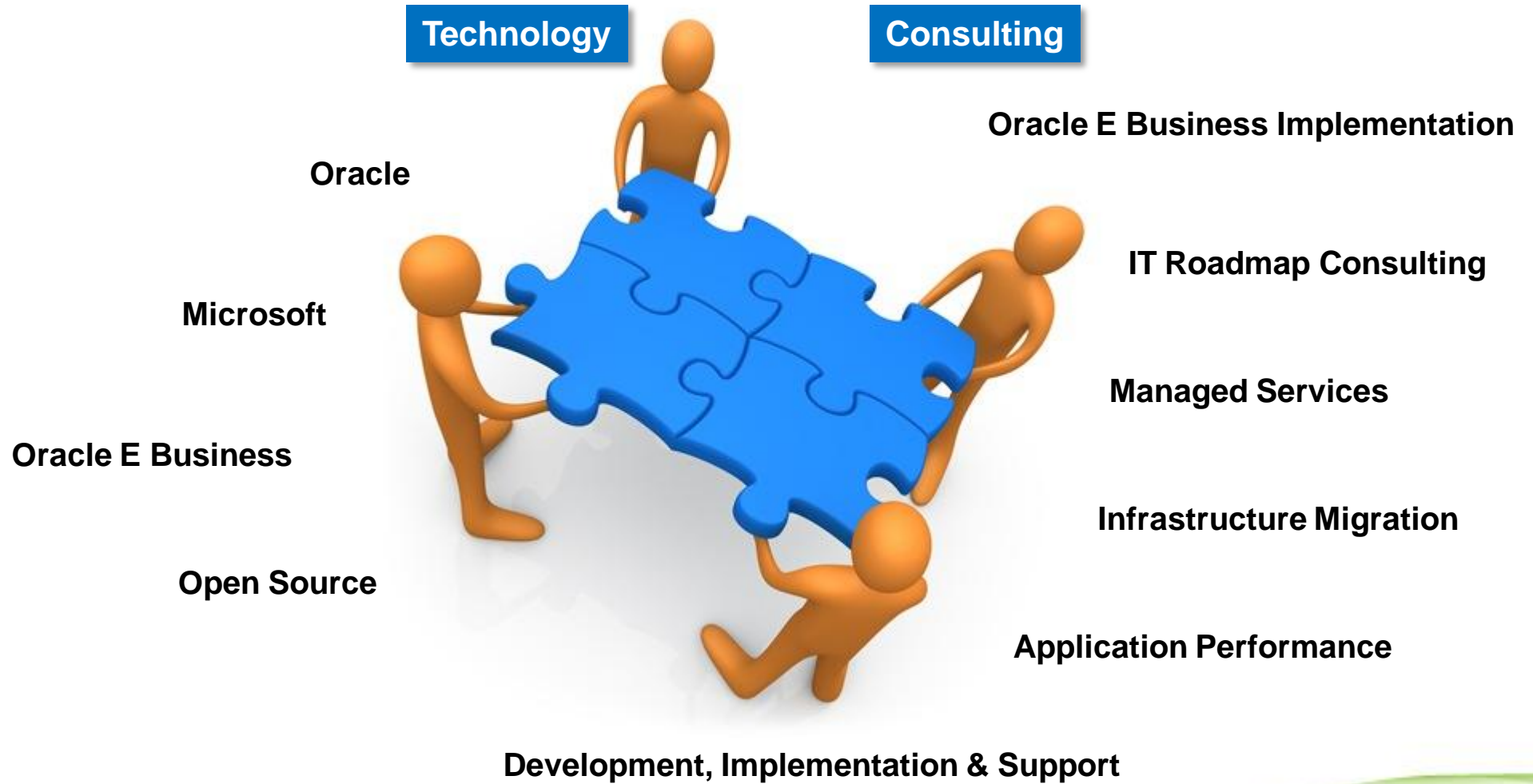


- Integrity
- Teamwork
- Innovation
- Commitment
- Excellence

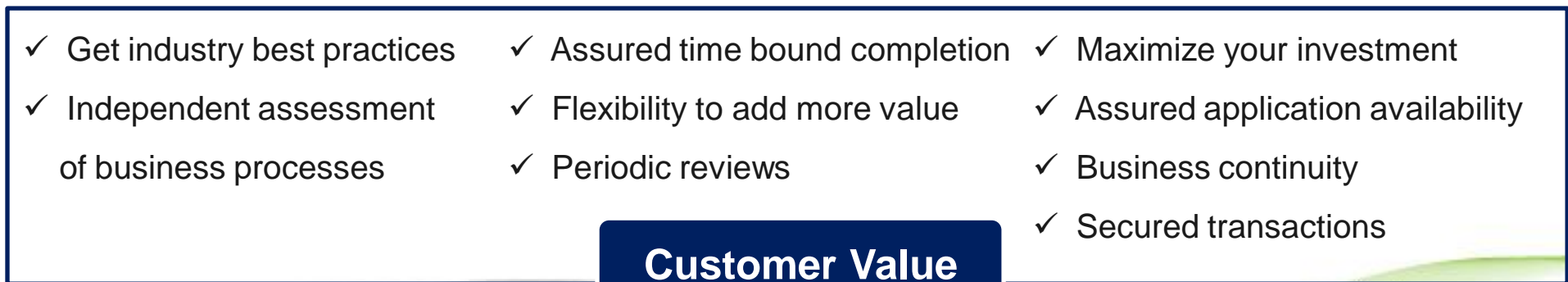
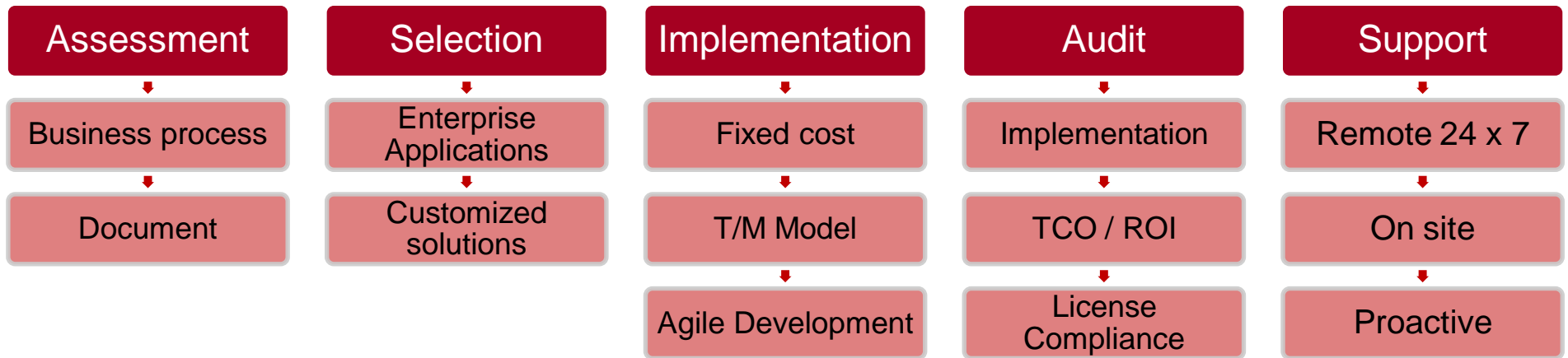
Core Business



Clover Infotech – Partnering with you



Consulting..Implementation..Support



Clover Service Offerings

Application Solutions

- Development
- Maintenance
- Support



Database & Middleware

- Design
- Support
- Upgrade
- Migrate



Service Offerings

Oracle E Business

- Assessment
- Implementation
- Support



IT Infrastructure Management

- Consulting
- Audit
- Support



Database Services

Expertise

IMPLEMENT

INTEGRATE

MANAGE

Mission Critical Systems

Performance Enhancement

Backup Policies

Security Enhancement

Platform and Database Migration

What We Do?

- ✓ Design & Architecture
- ✓ Database Health Checkup
- ✓ Patch implementation
- ✓ Security Policy
- ✓ Performance tuning
- ✓ Backup & Recovery

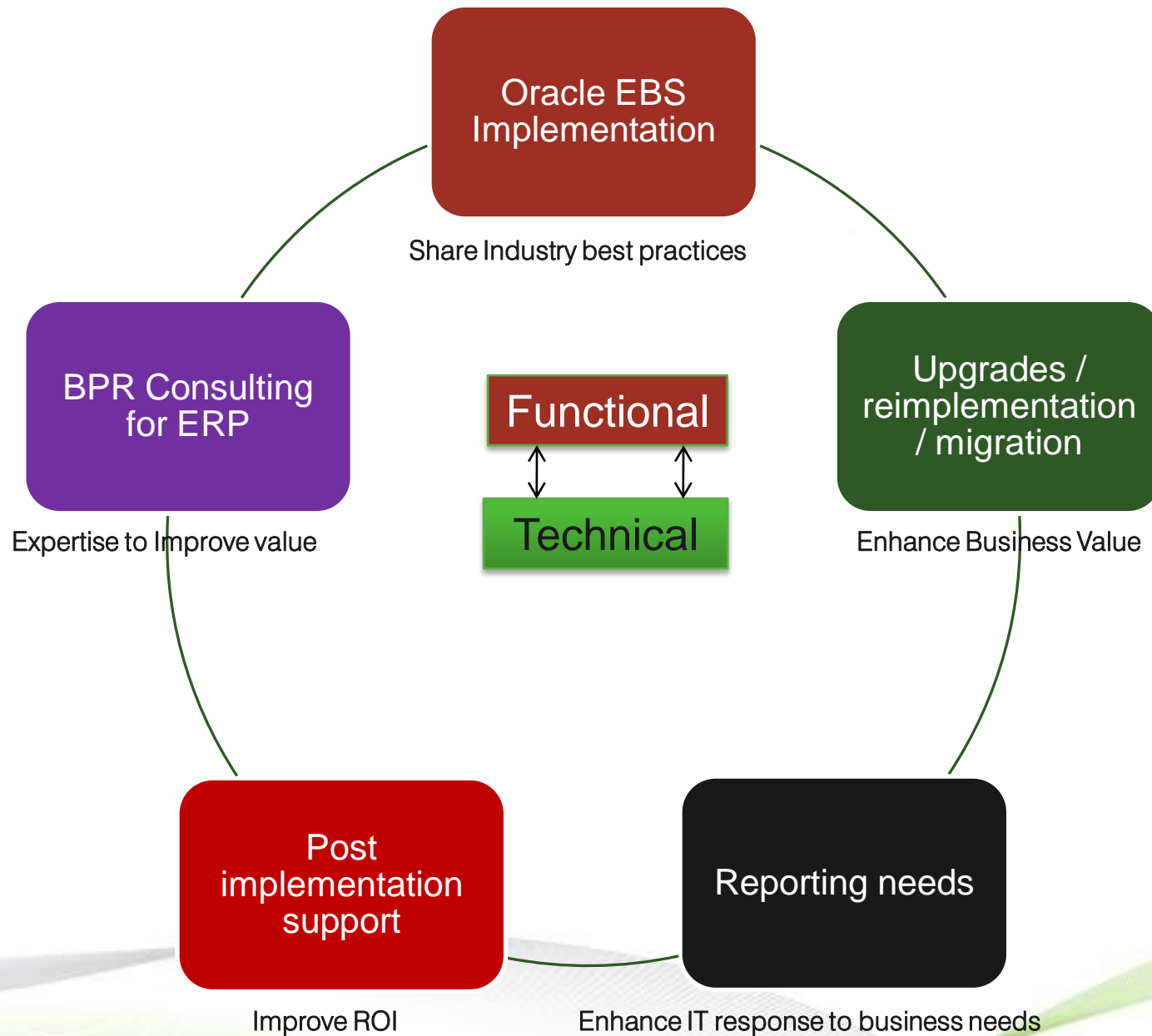
ORACLE®

Microsoft®
SQL Server® 2008

MySQL®

CLOVER™
INFOTECH

Oracle E Business focus



Oracle E Business Functional coverage

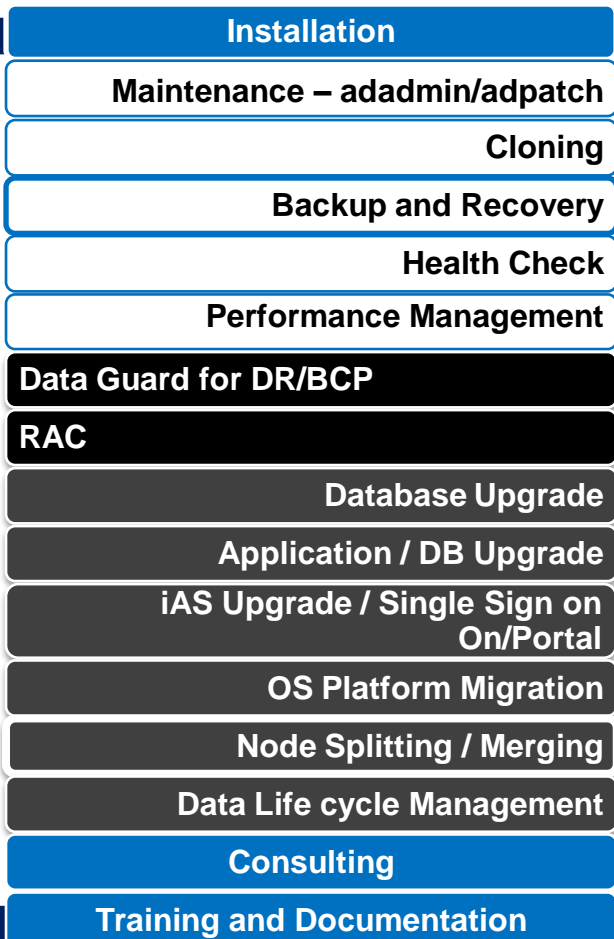
Our implementation covers the following ERP Tracks in Oracle E Business:

- Financials
- Projects
- Human Resources Management
- Procurement
- Order Management
- Supply Chain Planning
- Manufacturing
- Customer Relationship Management
- Asset Lifecycle Management
- Corporate Performance Management

Oracle E Business – DBA & Technical Services

What We Do?

DBA Service



Technical services



Middleware Services

Platform Supported

- ✓ Oracle Application Server (OAS)
- ✓ Oracle Web Logic Server
- ✓ IBM WebSphere Application Server
- ✓ IBM WebSphere MQ (IBM WMQ)

Consulting, Implementation & Migration

- ✓ System Study & Site Documentation
- ✓ Design & Implementation of Backup and Recovery strategies
- ✓ Middleware Security Analysis, Implementation
- ✓ Design of Middleware Performance Strategy
- ✓ Installation & Configuration of Middleware product
- ✓ Application deployment & Oracle Forms-Reports Migration
- ✓ Migrating from Development to Production

Performance & Tuning & Support

- ✓ Performance Tuning of Middleware product
- ✓ Upgradation of Middleware product
- ✓ Troubleshooting of Middleware Product

Applications Services

Industry Solutions

- Insurance
- Telecom
- Financial Broking



Application Enhancement

- Performance
- Security
- Coding Standards
- Migration



Application Services

Customized Solutions

- Fixed Cost / TM
- Agile Development

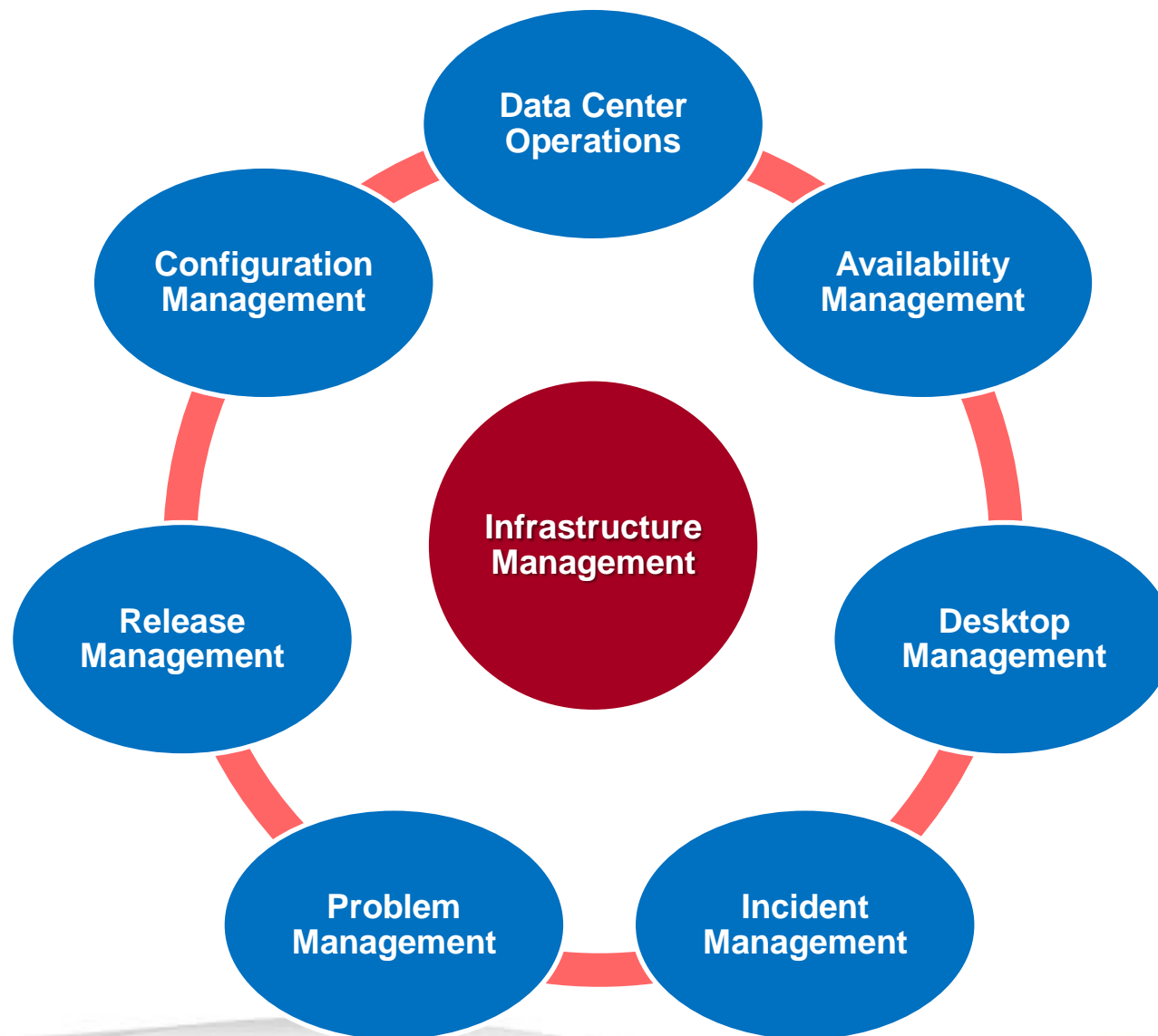


Mobility Solutions

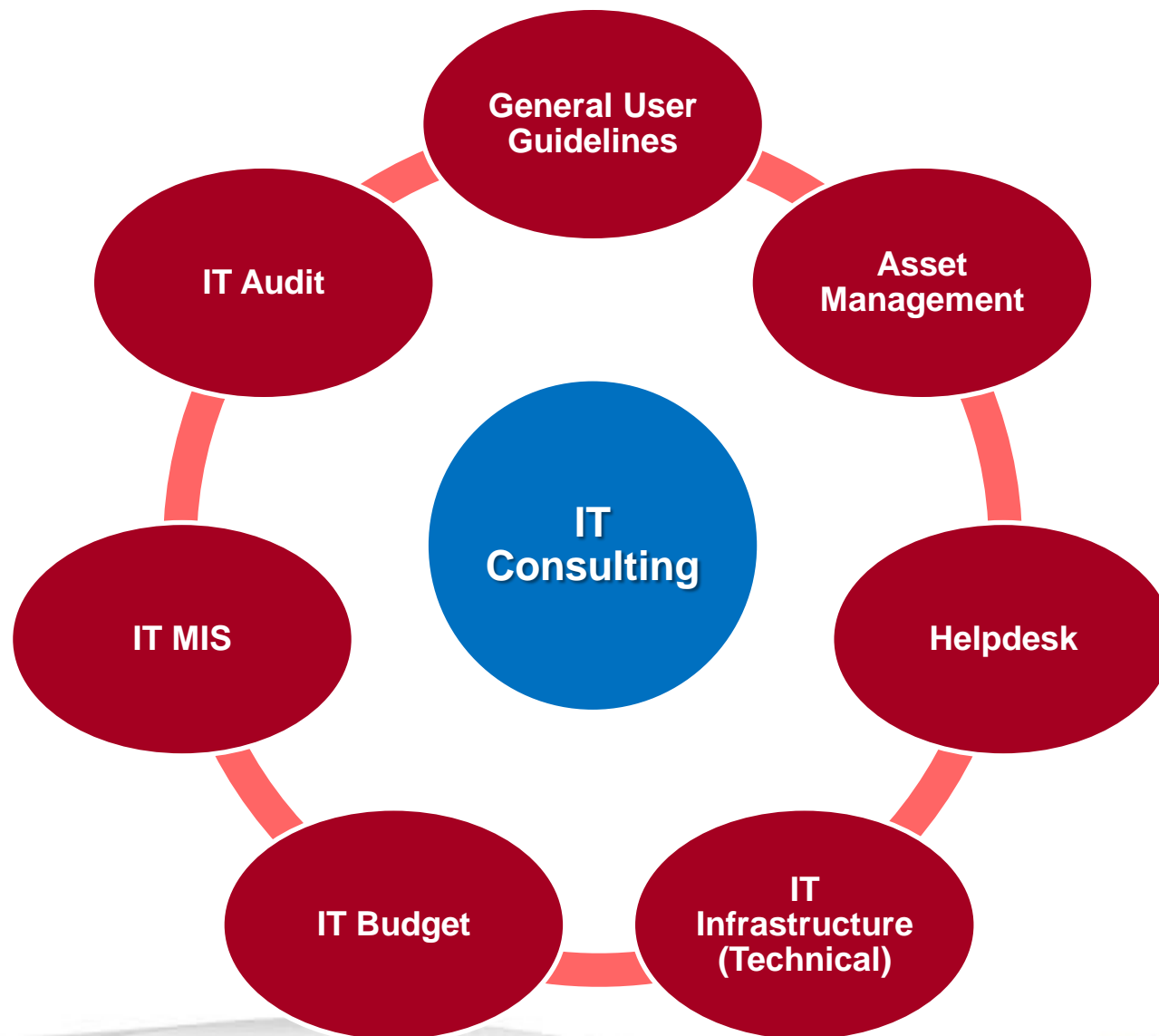
- Application
- Migration
- Mobility platform



IT Infrastructure Management Services



IT Process Consulting Services



Open Source Services

Expertise

IMPLEMENT

INTEGRATE

MANAGE

Mission Critical Systems

Version Migrations

Security Implementations

Installation & Configuration

Performance Enhancement

How We Do?

- ✓ Security Hardening
- ✓ Disaster Recovery
- ✓ Testing & Prototyping
- ✓ Architecture Planning
- ✓ Technology Consulting
- ✓ Knowledge Transfer

Service Delivery Models

Clover Advantage TM

Dedicated Onsite Consultant for Enterprise Infrastructure



Clover Direct TM/ E-direct

Proactive Consultant support for SME infrastructure



Clover Connect TM

Remote Consultant for SME Infrastructure through secure connectivity



Clover On-demand

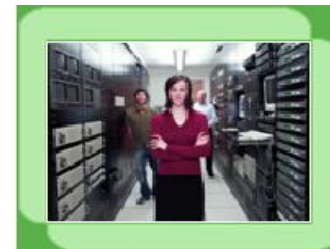
For clients to have an experience of our services during various phases as per their needs



Technology Services Group

EAI (Enterprise Application Infra) Consulting

Predictability of IT budgets
Ease of adoption of new business process



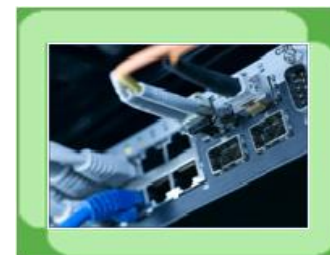
EAI Performance Management

Easier adaption to changing business conditions
Enable IT to focus on core business



Apps Implementation Consulting

Access to enhanced skills base
Increased level of support without additional staff



Disaster Recovery Consulting & Implementation

Reduce Cost & Risk by optimizing your EAI
Enabling rapid business growth



Technology Services Group

Study
current
Enterprise
Application
Infra (EAI)

Recommend
Roadmap to
optimize EAI

Work with
internal IT
team to
create
deployment
architecture

Implement
the
Roadmap

Review
Performance
& Scalability
on regular
basis

Value Pillars

Customer Value

- ✓ Fine tune skills
- ✓ Adds scalability
- ✓ Investment in Future technology
- ✓ Consulting
- ✓ Scalable Process
- ✓ Niche Skills
- ✓ Real time access
- ✓ Proactive Service
- ✓ Improves Operation Efficiency

Clover Academy

Technology Group

Client Portal

People Development

Technology to add value

Real-time information

Why Clover Infotech?

- ✓ Industry Best Practices
- ✓ Committed to drive down the cost
- ✓ Experienced business and IT strategists
- ✓ Adherence to service level agreement
- ✓ Complete knowledge transfer to client's team
- ✓ Innovative and scalable solutions tailored to increase ROI
- ✓ Comprehensive documentation



Clover Infotech: Management Leadership



Javed F. Tapia : Managing Director

Young and dynamic, Javed holds an MBA from Duke University, USA. He is an entrepreneur who has promoted Clover Infotech with a passion to succeed. Director in various Clover Group of companies. He has 17 years of Industry experience and over 10 years of experience in the area of Information Technology with strong professional skills in Corporate Finance and Management.

Shrikant Navelkar

Vice President – New Business Development

Shrikant has more than 15 years of experience in Information Technology. A renowned specialist in Oracle Technologies, he has spent close to a decade in marketing and evangelizing Oracle Technology.



Prashant Parab

A.V.P. Professional Services

Prashant has over 15 years of experience in Information Technology. Prashant heads Oracle & Middleware Practice. He also manages some of our key enterprise clients directly.

Anjan Mukherjee

Vice President Sales

Anjan has a work exposure of around 25 years in all facets of business operations, sales and marketing in the IT and Telecom industry. Anjan has experience in setting up new operations and also turning around profitability and increasing market share for the organization.



Elizabeth Paul

A.V.P. Professional Services

Elizabeth has over 15 years of experience in Information Technology. Elizabeth heads Microsoft Practice. She also manages some of our key enterprise clients directly.

Pankaj Dantwala

CFO

Pankaj has more than 25 years of experience in Accounts, audit and Taxation in various industry. He has significant knowledge of corporate tax planning, corporate restructuring, Treasury Management and Enterprise Risk Management.



Rajashekar. J

A.V.P. Application Development

Raja has over 11 years of experience in the IT industry. Raja heads Clover Infotech's offshore development centre.

Alliances



- ✓ Our services and business solutions are strengthened by alliances with leading technology partners.
- ✓ We recommend technologies to the client based on what is best for the client. We do not solicit or accept influence or marketing assistance fees from any of our alliance partners.
- ✓ In a technology alliance, Clover Infotech works with an alliance partner to build business & technical competency in the alliance partner's technology through training, engagement with the alliance partner's technical support & development teams besides the development of tools & methodologies.

Testimonials



- “On behalf of our company, I would like to endorse that we have been pleased with the services offered by Clover Infotech in Oracle database administration. We would like Clover Infotech to continue the same, adding value to customers across.”
- “Clover Infotech has been our long standing partner in successfully resolving all our mission critical database issues and thus ensuring peace of mind and enabling us to concentrate on more productive areas.”
- “Clover’s expertise in executing highly complex projects was clearly visible when they executed C P M S (Channel Partner Payout Management Solution) for us. Excellent Analysis, highly motivated staff, strict adherence to quality standards & clear management focus represent the hallmark of Clover. We are really satisfied with their services and wish them warm success.”
- “We have been working with Clover Infotech for last one and a half years. Clover Infotech staff played a crucial role in quickly grasping our domain in general and requirements in particular. Their project managers managed the project well, their technical staff was well versed in the technologies and the project was tested multiple rounds to our satisfaction.”
- “We selected Clover Infotech for our services after a rigorous screening and evaluation process involving several vendors. The engagement with Clover Infotech was for a very challenging Disbursement Account Processing project. Given the confidentiality of data and the criticality of functionality, Clover Infotech undertook up the project execution in our premises. Clover Infotech’s process orientation, highly flexible and motivated staff and excellent technology skills helped us execute the project within time and with excellent quality. A unique feature of Clover Infotech’s service model is the presence of “technology team”: a team staffed with highly skilled staff who could handle even the toughest issue with ease. The experience of working with Clover Infotech was very pleasant and we continue to deepen our engagement. Keep up the good work, Clover Infotech.”
- “The Telephonic PIN (TPIN) printing application of ING Vysya Bank needed a serious architectural review in light of the changed business needs. ING Vysya was looking for a partner who could help solve the complex architectural and design issues and provide a holistic solution addressing current and future anticipated needs. We engaged Cover Infotech for this project. Clover Infotech’s onsite-offshore delivery model helped in executing the project with clear co-ordination. The unique feature of the engagement was the approach of Clover Infotech in salvaging as much of the old application as possible and helped in addressing many issues including the security and handling volumes. The post production support has been equally commendable and very responsive. Our partnership with Clover Infotech has been mutually very beneficial and we look forward to a long relationship with them.”
- “Clover Infotech has provided a swift response to our IT queries and provided us excellent services. They implemented processes for critical business activities and provided documentation of IT policy as per the best industry practices covering various IT infrastructure areas including Guidelines, Budget, Technical SOPs, Asset Management, Help Desk, MIS etc.. They conducted quarterly audits to sustain the effectiveness brought around by the implemented processes. Thanks for a great job.”

About Clover Infotech

Clover Infotech is an ISO 27001 certified leading technology services & solutions provider, servicing over 150 large & medium enterprise customers across Ahmedabad, Pune, Bangalore, Chennai and Mumbai.

We work with dedicated focus in the areas of Application, Database, Middleware, and IT Infrastructure. We enable our clients to optimize their businesses through a combination of best industry practices, standard processes and customized client engagement models. Our core services include technology, consulting & implementation services, managed services and application services.

To learn more, visit us at : www.cloverinfotech.com

