



CORPORATE PROFILE





OUR MISSION

To be the leading provider of reliable and consistent technology services that enable our clients achieve a competitive edge.

OUR VALUES

INTEGRITY
TEAMWORK
INNOVATION
COMMITMENT
EXCELLENCE

● AN OVERVIEW

Clover Infotech is an ISO 27001 certified technology solutions provider based in India, supporting businesses across the globe. We offer end to end solutions in the space of database, Applications, Middleware, IT Infrastructure and our expertise lies in providing professional services for:

Oracle

Microsoft

Open Source Technologies

In the Application Development arena, we offer customized and business ready solutions for a wide spectrum of industries. Our offshore software development center in Pune offers expertise in:

J2EE

MICROSOFT.NET

ORACLE

We have over a decade of experience in providing professional services and solutions to global businesses of all sizes, ranging from Small and Medium Enterprises (SMEs) to the Fortune 500.

● AN INSIGHT

Clover Infotech is part of the Clover Group and is headed by Javed Tapia, a dynamic alumnus of Duke University, U.S.A. In the year 2000, Javed setup Red Hat India as a Joint Venture between Clover Infotech Pvt. Ltd. and Red Hat International.

Under his strategic leadership, Red Hat India Pvt. Ltd. has fueled an Open Source revolution in the country.

The Clover Group is a business conglomerate based out of Mumbai and Pune, having interest in Real Estate Development, Infrastructure and Renewable energy.

INCORPORATED IN 1995

MANAGING DIRECTOR: JAVED TAPIA

HEAD OFFICE: MUMBAI

BRANCH OFFICES :
AHMEDABAD, CHENNAI, PUNE AND
BANGALORE



DEDICATED TO YOUR BUSINESS SUCCESS

24 / 7

We know that information is at the heart of your business. If your systems go down not only does it affect your staff and your customers, it can also impact your bottom line and your ability to meet ever demanding compliance requirements.

● PROFESSIONAL SERVICES - ORACLE

Oracle Technologies form the core component of most enterprise applications' infrastructure. The challenge that most organizations face today is to take full advantage of their Oracle Technology stack once mission critical applications have been deployed on top of it.

Our Oracle Database Services are configurable and supported by clearly defined Service Level Agreements (SLA) and Statement of Works (SOWs).

Whatever be your requirements from Oracle, we will address the challenge of your complex systems whilst maximizing the financial return on your investment

TECHNICAL CAPABILITIES

- DATABASE SUPPORT
- HIGH AVAILABILITY / DR
- RAC / GRID
- DATABASE MIGRATION
- DATABASE CONSOLIDATION

● PROFESSIONAL SERVICES - ORACLE E-BUSINESS SUITE

Thousands of organizations worldwide depend on their Oracle E-Business Suite applications to manage critical business processes such as manufacturing, financial, human resources and customer relations. If these applications aren't available or are not performing at optimum level, the entire business-and the bottom line- can suffer.

Our comprehensive, proven solutions help you ensure critical applications remain up and running. We adhere to service level agreements and ensure you always have access to vital business information.

TECHNICAL CAPABILITIES

- DATABASE SERVICES
- MAINTENANCE & ADMIN SERVICES
- TECHNICAL SERVICES
- HIGH AVAILABILITY / DR
- DATABASE MIGRATION
- APPLICATION UPGRADE
- PLATFORM MIGRATION



COMMITTED TO DRIVE DOWN
YOUR COSTS

We don't just stop at giving you a cutting edge solution; we provide ongoing systems support- we can even save you money on your licenses - making sure you get more from your existing infrastructure and continue to stay ahead of the game.

● PROFESSIONAL SERVICES - MICROSOFT SQL SERVER

Enterprises invest in Microsoft for scalability and reliability to increase efficiency. There also lies a need to fully enhance the capabilities of the Microsoft investment.

We work very closely with Microsoft, and this relationship helps ensure that we consistently provide solutions that add value to the SQL Server platform. Our technical team members are accredited Microsoft Certified Professionals with senior staff having a minimum of 12 years Microsoft experience.

TECHNICAL CAPABILITIES

- DATABASE SERVICES
- DATABASE MIGRATION
- HIGH AVAILABILITY

● TECHNOLOGY SOLUTIONS GROUP

The Technology Solutions Group (TSG) works closely with enterprise clients to enable them get the best performance from their Enterprise Application Infrastructure (EAI). TSG studies the current EAI of the client and recommends roadmap to optimize it. TSG involves the internal IT team of the client during the creation of deployment architecture and in the further roadmap implementation. Onwards, the EAI performance is reviewed on a regular basis.

TSG enables the client gain a predictability of IT budgets; reduce risk, save cost, adopt new technologies to streamline the business processes with ease and permit internal resources to focus on core business expertise.

TECHNICAL CAPABILITIES

- EAI OPTIMIZATION CONSULTING (CONSOLIDATION & VIRTUALIZATION)
- EAI PERFORMANCE MANAGEMENT
- EAI SECURITY MANAGEMENT
- APPS INFRASTRUCTURE IMPLEMENTATION CONSULTING
- DISASTER RECOVERY CONSULTING & IMPLEMENTATION



STREAMLINING YOUR BUSINESS PROCESSES

We help you implement effective IT processes that move you beyond crisis management and into the realm of repeatable successes.

● PROFESSIONAL SERVICES - MIDDLEWARE

Middleware is the enabling technology of enterprise application integration. It describes a piece of software that connects two or more software application, allowing them to exchange data. Middleware is especially integral to modern information technology based on XML, SOAP, Web services and SOA.

We offer a comprehensive and broad portfolio of middleware services that allows you to leverage a combination of optimization and innovation techniques, so you can run IT more efficiently and transform it to better align with the needs of the business at the same time.

Our Middleware Services unlock the potential of your infrastructure by enabling a seamless flow of information from siloed applications to business processes throughout the enterprise.

TECHNICAL CAPABILITIES

- INSTALLATION & CONFIGURATION
- MIGRATION
- PERFORMANCE MANAGEMENT
- HIGH AVAILABILITY
- SECURITY
- UPGRADE
- LOAD BALANCING & CLUSTERING

● PROFESSIONAL SERVICES - LINUX

Organisations today have multiple goals, performance issues, data availability issues, server and workload consolidation. This is made more difficult by the increasing number of applications that run on divergent databases on different platforms. Our team of Linux consultants work with your staff to understand your infrastructure and business requirements. This helps us align your business priorities during the Linux and Open Source Migration process.

Our Linux services cover:

- Linux implementation feasibility study
- Linux implementation strategy
- Linux architecture planning
- Testing and prototyping
- Production deployments
- Knowledge transfer
- Linux Technology Consulting

TECHNICAL CAPABILITIES

- SERVER DEPLOYMENT
- CLUSTER IMPLEMENTATION
- SERVER CONSOLIDATION
- DESKTOP MIGRATION / DEPLOYMENT

Our Linux Services covers every part of your IT infrastructure such as databases, enterprise application servers, Middleware servers, network and back office servers and desktops

We also provide specialized services such as:

- Proprietary platform to Linux Migration
- Deployment and integration of Linux desktops
- Oracle Database and E-Business migration from proprietary platforms to Linux



PASSIONATE TO BRING YOU PEACE OF MIND

We understand the IT Solutions that give you real edge. We want to standardise your processes, simplify your business and automate as much as possible leaving you free to focus on your core business.

● APPLICATION SOLUTIONS

We specialize in software development, maintenance, re-engineering, and software testing. Our specialty lies in our flexibility to adapt to client needs. We undertake custom application development and also partner with clients using the ODC(Offshore Development center) model.

Our competency is the development and maintenance of client server and web based applications using the latest technologies. Our applications development activity rests on 3 pillars:

- Technological innovation
- Relentless pursuit of highest quality standards
- Latest project management practices.

Our technology expertise covers areas like:

- Microsoft ASP .NET / SQL Server
- Java, J2EE with Oracle

CRISTEL - AN INTEGRATED SOLUTION FOR TELECOM SERVICE PROVIDERS COMPRISING OF POINT OF SALE (POS) ALONG WITH A CUSTOMER REGISTRATION SYSTEM (CRS).

CFS (CLOVER FOREX SOLUTION)- AN ONLINE FOREX TRADING SOLUTION

GI SAM - GENERAL INSURANCE - SOLUTION FOR AGENTS MANAGEMENT.

● DELIVERY MODELS

- End to end responsibility with complete project management
- Active Consulting , Managing and Monitoring
- Running database at optimum performance
- Comprehensive documentation and MIS
- Increase ROI on your technology investment

Clover Advantage

Dedicated Onsite consultant for Enterprise Infrastructure



Clover Direct

Onsite / Remote consultant for SME Infrastructure



Clover Connect

Offsite Consultant for SME Infrastructure through Secure Remote Connectivity



INNOVATIVE AND SCALABLE SOLUTIONS

TAILORED TO **INCREASE ROI**

We understand that no two companies have exactly the same needs and we don't force your problems into a matrix of pre-set solutions. We have earned a fantastic reputation for building and supporting creative, integrated solutions for today's businesses.

● CLIENTELE

FINANCIAL

- JM Morgan Stanley
- Prudential ICICI
- Mahindra Finance

BPO

- E Funds
- Intelenet
- Venture Infotek

TELECOM

- Vodafone
- BPL Mobile

BANKS

- Kotak Bank
- IDBI Bank
- Centurion Bank

MANUFACTURING

- Bajaj Electricals
- Asian Paints
- Glenmark

RETAIL

- Pyramyd
- Shopper Stop

INSURANCE

- SBI Life Insurance
- Bajaj Allianz
- HDFC Chubb

MEDIA & ENTERTAINMENT

- Sony Entertainment
- Star TV
- Games2win

HOSPITALITY

- Indian Hotels

● TESTIMONIALS

"On behalf of Birla Sun Life Asset Management company, I would like to endorse that we have been pleased with the services offered by Clover in Oracle database administration. We would like Clover Infotech to continue the same, adding value to customers across."

Birla Sun Life AMC Ltd

"Clover Infotech has been our long standing partner in successfully resolving all our mission critical database issues and thus ensuring peace of mind and enabling us to concentrate on more productive areas."

Kotak Mutual Fund

"Our business is growing rapidly and thus we need our IT infrastructure to scale up. However, it is imperative for us to optimize our investments. This is why we choose Clover Infotech to consult for us on improving our utilization of our storage environment by undertaking an extensive database reorganization. Clover Infotech not only increased the efficiency on the current IT setup but also made necessary enhancements to counter future growth as well. We were able to substantially increase the Return on Investments in this way."

Asian Paints Limited



WE WORK HARD TO BE **YOUR**
TRUSTED PARTNER

We believe that today's IT departments should get more from their strategic IT investments. More performance. More productivity. More reliability. More availability. More value. Through a deep expertise in IT operations and a continued focus on what works best, we help you meet higher expectations for enterprise IT.



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PEACE OF MIND



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TAILORED TO **INCREASE ROI**

Tel : 91 22 24823000 / 24930858 - 59

Email : business@cloverinfotech.com

Website : www.cloverinfotech.com



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TRUSTED PARTNER



Mumbai Corporate Office

Unit No. 32, 2nd Floor
Ready Money Terrace
Dr. Annie Besant Road
Worli,
Mumbai - 400 018.
Tel: +91-22- 2482 3000 / 24930858 - 59
Fax: +91-22-2482 3001

Pune Development Center

Clover Centrum, No.5 Galaxy Society
245 Boat Club Road
Pune 411 001
Maharashtra, India
Tel: +91-20-2616 0022 / 23 /24
Fax: +91-20-2616 0020

Bangalore Office

Unit No. 142
Raheja Arcade
Koramangala Industrial Layout
Bangalore- 560 095
Karnataka
Tel: +91-80- 32429248

Chennai Office

3A/5 Ceebros Orchid
Velacheri Main Road
Velacheri
Chennai 600 042
Tamil Nadu, India
Tel: +91-044-32450059

Ahmedabad Office

B Square Business Centre
6th Floor, Shree Krishna Centre
Near Mithakadi Six Roads
Ahmedabad 380006
Gujarat, India
Tel: +91-79-30073400